

CIGAR & COCKTAIL

M A G A Z I N E

The Art of the Fine Smoke & the Perfect Pour

Q2 2026 • VOLUME 1, ISSUE 2

THE MODERN CIGAR WORLD

- Nicaragua vs Dominican Republic
- Why Cuba Is No Longer King
- Boutique Brands Boom 2026



EDITOR IN CHIEF • RADIM KAUFMANN

EDITORIAL AND PRODUCTION

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CIGAR & COCKTAIL

Origin · Attention · Hospitality

EDITORIAL

THE VALUE OF ATTENTION

A wider world, a more precise question.



The pleasure of a cigar begins before the match. It begins with a choice: what deserves our time, what we want to understand, and whom we want beside us. A beautiful object can make that choice inviting. It cannot make it on our behalf.

This second issue of Cigar & Cocktail explores a world large enough to resist one convenient answer. Nicaragua and the Dominican Republic offer more than two opposing flavor stereotypes. A wrapper is more than a color. A familiar bottle needs a precise name. A watch carries a mechanism as well as a reputation. In each case, looking closely makes the object more interesting rather than less.

I want this magazine to give craft room to breathe. Agriculture, patient processing, human skill, and good service deserve more attention than a label alone can command. The same is true of the setting: a chair that supports conversation, a glass chosen for a drink, a journey planned with time to arrive properly. Luxury becomes convincing when those decisions work together.

The Value of Attention

That requires a clear distinction between experience and proposal. A maker's description belongs to the maker. A suggested pairing is an invitation, not a memory of a tasting that never happened. An atmospheric illustration can open a door to a subject without pretending to document a visit. Precision protects the freedom to enjoy the story.

The visual identity remains continuous with the first issue. So do a few familiar companions: the editorial portrait, the golden robot, and the final evolution graphic. They provide a recognizable frame for new subjects. Between complete features, notices introduce the English editions of my book projects, with the English covers retained in both language editions.

The issue is identified with April through June 2026. Its later editorial completion is stated openly; a later source check is not presented as an earlier observation. That distinction matters whenever prices, access, availability, or plans can change. A quarterly should preserve its questions without disguising the circumstances of its making.

You will find no single compulsory palate here. What I hope you will find is a more useful vocabulary, a few ideas worth considering, and enough visual pleasure to return to the page. Choose a subject that interests you and let it lead to another. The best result may be a purchase, a conversation, or the decision to wait.

Give the object in front of you a little more attention than the reputation that arrived before it. The evening will have room to answer.

RADIM KAUFMANN

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A VOCABULARY FOR ATTENTION

Origin and manufacture

The place where a cigar is finished does not necessarily identify the source of every leaf. Record wrapper, binder, filler, line, and format when those details are available.

Body and strength

A full sensory impression and nicotine strength are different descriptions. Do not infer either from wrapper darkness alone.

Flavor and preference

A note describes what someone perceived under particular conditions. Preference states what that person enjoyed. Neither automatically establishes a universal ranking.

Method and result

A proposed comparison explains how an assessment could be made. Results require the samples, observations, and records of an assessment that actually occurred.

Price and value

The amount paid needs a currency, market, date, and tax context. Personal value also depends on occasion, format, provenance, and the reason for buying.

Illustration and documentation

An evocative image can explain a mood or idea. It does not establish a product specification, a venue visit, or a manufacturer's endorsement.

HOW TO READ THIS ISSUE

Begin anywhere. The features connect tobacco craft, pairing proposals, travel culture, objects, buying frameworks, and reference questions. The contents gives the actual opening page of each feature in the PDF; EPUB navigation takes you directly to its chapter.

Source notes retain the distinction between a producer's statement and editorial interpretation. Dates identify when information was checked. Where a later verification is used for an earlier period, that limitation stays visible.

AI illustrations are credited as illustrations. The original recurring graphics and approved English book covers keep their own provenance records. Images of recognizable whisky brands are not label-verification photographs and do not imply paid cooperation.

Closing Notes carries the author's advertising-payment declaration and the issue's final editorial statements. The recurring evolution image then supplies a lighter ending.

CIGAR & COCKTAIL

Craft rewards attention.

NICARAGUA AND THE DOMINICAN REPUBLIC: BEYOND THE FLAG



AI illustration · Radim Kaufmann / OpenAI

CIGAR & COCKTAIL · Q2 2026

NICARAGUA AND THE DOMINICAN REPUBLIC: BEYOND THE FLAG

Origin begins a cigar's story. Leaf, factory, format, and the decisions of its makers complete it.

RADIM KAUFMANN

A Question Too Large for One Answer

Which country makes the better cigar? The question is easy because a flag is simpler than a production sheet. A country, however, is not one style. Even two boxes bearing the same brand can represent different lines, sizes, harvests, and processing choices. One cigar cannot settle a contest between two traditions.

Nicaragua and the Dominican Republic are important parts of the contemporary premium world. This cover feature is an editorial comparison, not the result of a conducted twelve-cigar blind panel. Its interest lies in the particular production choices that complicate the comfortable division between strength on one side and refinement on the other.

Finished Origin Is Not the Whole Recipe

Country of manufacture matters: it identifies the place where leaf becomes a finished cigar. It does not necessarily identify the origin of every component. Wrapper, binder, and filler can cross several borders before a factory's accumulated experience gives the blend its final form.

Oliva identifies Serie V Melanio with an Ecuadorian wrapper over Nicaraguan binder and filler. Connecticut Reserve uses Ecuador Connecticut above Nicaraguan components. Even within one portfolio, Nicaragua does not imply one appearance or one expected flavor vocabulary.

Casa Carrillo lists Pledge with a U.S. wrapper, Ecuadorian binder, and Nicaraguan filler, while the finished cigar originates in the Dominican Republic. Such specificity gives the reader more than a contest between flags. Manufacturing origin and agricultural origin complement each other.

Nicaragua Beyond the Strength Stereotype

Pepper, earth, and fullness often appear in descriptions of Nicaraguan cigars. That vocabulary serves part of the market; it is not a promise made by every factory. My Father identifies Le Bijou 1922 with a Habano Oscuro-Oscuro wrapper and Nicaraguan binder and filler. This describes a particular line, not every cigar made in the country.

Country alone does not produce the difference between restrained and dense blends. Leaf selection, stalk position, processing, proportions, and geometry all matter. Ignore them and terroir becomes a substitute for information. A map should help us ask questions rather than fill in a tasting note before the match is struck.

The Dominican Republic Beyond Mildness

The image of the Dominican Republic as exclusively mild and creamy is equally restrictive. Arturo Fuente's Don Carlos connects a Cameroon wrapper with Dominican production. Pledge presents another arrangement of international components. A shared country of completion does not reduce those approaches to one flavor.

Craft tradition is not an abstract property of soil. People preserve it through sorting, fermentation, blending, rolling, and inspection. A famous signature may represent their work, but should not erase it. Every cigar comes from many hands, even when its story is told through one name.

Make the Comparison More Useful

Choose particular lines in reasonably comparable dimensions. Record identity, specification sources, condition, and circumstances. If you remove the bands, acknowledge that size, color, and shape remain clues. Blind assessment limits certain expectations; it does not create an evaluator without experience or preference.

Consider construction and behavior, then aroma, flavor, balance, and development. Separate personal preference from a defect you can describe. Any result belongs to those examples and conditions. The methodology feature in this issue proposes a way to make that record; it supplies no measurements from a panel that did not take place.

A Humidor Benefits from Difference

No country needs a crown for selection to become meaningful. Different lines can suit another duration, drink, or group of people. Interest in one tradition need not be demonstrated by dismissing another. The opportunity to ask similar questions of different blends gives the modern cigar world much of its range.

The flag begins a conversation. Production details, an actual cigar, and an honest note continue it. The more precise that conversation becomes, the less it needs a victory slogan. A considered humidor can offer several answers without apologizing for any of them.

SOURCES AND VERIFICATION

Sources checked October 18, 2026. The check date does not establish historical availability or personal experience.

1. Oliva — cigar portfolio
2. Arturo Fuente — Don Carlos
3. Casa Carrillo — Pledge
4. My Father — Le Bijou 1922

Nicaragua and the Dominican Republic: Beyond the Flag

FOUR CONNECTIONS

01

Manufacture

Where the finished cigar is made.

02

Components

Wrapper, binder, and filler may cross borders.



03

Identity

Record line, vitola, and version.

04

Assessment

A result belongs to actual samples and conditions.

Editorial schematic. Qualitative overview, not a measured result.

WHY CUBA IS NO LONGER KING



AI illustration · Radim Kaufmann / OpenAI

COVER STORY · ANALYSIS

WHY CUBA IS NO LONGER KING

*Quality inconsistency, embargo economics, and a boutique revolution
that Havana never saw coming.*

RADIM KAUFMANN · EDITOR IN CHIEF

Cuba occupies a central place in the history and prestige of the modern premium cigar. That heritage remains significant while production elsewhere offers its own distinct traditions. This feature asks how to judge those traditions without allowing a famous origin to answer every question in advance.

The Myth That Became a Trap

For most of the twentieth century, the Cuban cigar occupied a position in the luxury world that no competitor could challenge. It was not merely the best — it was the only serious option. The soils of Vuelta Abajo, the craftsmanship of the torcedores, the mystique of Havana itself — these were not marketing constructs. They were genuine advantages, earned over centuries and defended by geography, climate, and cultural tradition.

But advantages that are not renewed become vulnerabilities. Cuba's cigar industry operates through a centralized commercial system while long-running United States sanctions exclude Cuban tobacco from the largest premium-cigar import market. That combination shapes production, distribution, price, and mythology in ways that soil alone cannot overcome.

The result is a paradox familiar to anyone who studies monopolies: Cuba still produces some of the finest tobacco on earth, but the system built around that tobacco has become its greatest liability.

The Quality Problem

Experienced retailers and smokers continue to report inconsistent construction in some Cuban boxes. That observation should be presented as a recurring trade and consumer judgment, not as a quantified defect rate: Habanos does not publish a comparable public series that would let an editor prove one country's draw or burn failure rate against another's.

A cigar can have a tight draw, uneven burn, or a damaged wrapper regardless of country. We do not possess a comparable cross-country defect-rate dataset and therefore assign no national failure rate. Condition, production variation, and handling belong in the assessment of an actual cigar; a hologram or famous band cannot settle it.

At luxury prices, provenance can explain variation. It cannot excuse a cigar that will not draw.

The reasons cannot be reduced to an invented wage comparison or a single villain. Agriculture varies by harvest. Sorting, fermentation, bunching, rolling, storage, transit, and retailer handling all matter. Cuba's centralized structure may make feedback and correction less visible to consumers than at an owner-led independent brand, but that is an institutional argument, not proof that any particular roller is careless.

Habanos reported revenue of \$827 million for 2024, up 16 percent from 2023. The figure demonstrates exceptional global demand and pricing power; it does not reveal defect rates, production volume, factory aging, or the condition of a given box. Revenue should therefore remain evidence of commercial strength, not a shortcut to a quality conclusion.

None of this is the fault of the tobacco. Vuelta Abajo still produces leaves of staggering beauty and complexity. The failure is institutional — and institutions, unlike soil, can be changed. Cuba has chosen not to change them.

The Embargo Paradox

The United States embargo on Cuban goods, in effect since 1962, was supposed to weaken the Cuban economy. In the cigar world, it did the opposite — at least initially. By making Cuban cigars illegal in the world's largest luxury market, the embargo created the most powerful scarcity premium in consumer goods. Cuban cigars became forbidden fruit, and forbidden fruit always tastes better.

U.S. consumers have developed a large market for cigars from other origins. That variety provides meaningful alternatives; without a disclosed comparative dataset it does not establish a universal result in blind tasting.

The embargo that was supposed to punish Cuba ended up building Cuba's competitors. Every year that American smokers could not buy Cohibas, they bought Padróns. Every year that Montecristos were unavailable, My Father filled the gap. The embargo did not preserve Cuba's monopoly — it financed the competition.

THE NUMBERS THAT TELL THE STORY

- Habanos reported revenue, 2024:** \$827 million, 16% above 2023.
 - Estimated U.S. premium-cigar imports, 2025:** 429.8 million units, essentially flat against 2024.
 - Nicaragua's 2025 U.S. premium imports:** 258.4 million units, making it the leading supplier in that estimate.
 - U.S. legal boundary:** since September 24, 2020, authorized travelers may not import Cuban-origin alcohol or tobacco into the United States as accompanied baggage for personal use.
- Sources: Habanos S.A., Cigar Association of America import estimates, and U.S. Treasury/OFAC guidance. Revenue, wholesale imports, and retail sales are different measures and should not be compared as market share.

MEASURE	WHAT IT CAN SUPPORT	WHAT IT CANNOT PROVE
Reported revenue	Commercial demand and pricing power	Factory output, retail market share, or construction quality
Import units	Supplier volume into one defined market	Worldwide production or sensory superiority
Blind-panel score	Performance of disclosed samples under one rubric	A permanent ranking of countries or brands

The Boutique Revolution Cuba Missed

The most consequential development in premium cigars over the past fifteen years has not been a new tobacco region or a new vitola format. It has been the rise of boutique producers — small, independent companies that blend, brand, and market their own cigars with a precision and creativity that the large legacy houses struggle to match.

Companies such as RoMa Craft Tobac, Dunbarton Tobacco & Trust, Warped Cigars, Foundation Cigar Company, and Crowned Heads have helped make owner-led blending central to the modern conversation. Their production arrangements differ, and factory partnership should not be confused with control of every stage. Their common advantage is a visible authorial voice and a short path between market feedback and the next decision.

Cuba has no equivalent. It cannot have one. The entire Habanos portfolio is managed by a single state entity that controls pricing, distribution, production volumes, and brand strategy for every Cuban cigar sold anywhere in the world. There is no room for a Cuban Steve Saka or a Cuban Kyle Gellis. The system does not permit it.

This matters because the boutique revolution is not a trend — it is a structural shift. The most exciting cigars being made today are not coming from the largest factories. They are coming from workshops where a single blender controls every leaf in every cigar. That model is incompatible with Cuba's centralized system.

The Seed Migration

Perhaps the most damaging development for Cuba's competitive position is one that receives too little attention: the migration of Cuban seed varieties to other countries.

Cuban agronomic knowledge and Cuban-derived seed lines traveled through migration, trade, and formal breeding across Honduras, Nicaragua, the Dominican Republic, Ecuador, and the United States. The histories differ by variety and producer; romantic stories about a family leaving the island with seeds in a pocket should not be treated as a universal record.

Terms such as *Habano*, *Criollo*, *Corojo*, and *Piloto Cubano* point toward genealogy and selection, but they do not make tobacco grown elsewhere Cuban. Genetics interact with soil, weather, cultivation, curing, and fermentation. Origin remains origin.

Cuba still has its terroir advantage — the specific combination of soil, climate, and microorganism populations that makes Vuelta Abajo unique. But the genetic monopoly is gone. The seeds have spread, and they are thriving in volcanic soil that gives them intensity Cuba's limestone cannot match.

What Cuba Still Does Better

This analysis would be dishonest if it did not acknowledge what Cuba still does better than anyone else.

First: a recognizable sensory signature. When a Cuban cigar is properly made, stored, and matured, it can achieve a combination of savory depth, fragrance, and textural ease that experienced smokers immediately understand, even when they describe it differently. That distinction is real without requiring the claim that no other origin can equal it.

Second: regional expression. Vuelta Abajo tobacco has a character — a particular combination of earth, mineral, and floral notes — that is genuinely unique. It cannot be replicated by planting Cuban seeds in Nicaraguan soil. Terroir is real, and Cuba's terroir remains extraordinary.

Third: heritage. There is something irreplaceable about smoking a cigar from the country that invented the form. The history, the culture, the accumulated wisdom of four centuries of continuous production — these are not marketing abstractions. They are real, and they matter.

Cuba did not lose its throne because its tobacco got worse. It lost its throne because everyone else got better — and the system that was supposed to protect Cuban excellence became the system that prevented it from evolving.

The Verdict

“Cuba is no longer king” is this magazine’s editorial verdict, not a theorem proved by one revenue table or one tasting panel. The defensible market reality is plural: Cuban cigars retain immense demand and prestige, while Nicaragua, the Dominican Republic, Honduras, and independent brands now offer credible excellence on their own terms.

But Cuba is not dead, and it is not irrelevant. It is a former champion that has been overtaken by competitors who were hungrier, freer, and more willing to innovate. The question is not whether Cuba can reclaim the crown — it is whether the system will ever allow it to try.

Until that system changes, the crown belongs to the countries that earned it: Nicaragua, for its volcanic intensity and entrepreneurial spirit. The Dominican Republic, for its institutional depth and elegant precision. And the boutique producers of both countries, who proved that greatness does not require a state monopoly — just great tobacco, great skill, and the freedom to use both.

Cuba gave the world the cigar. The world said thank you — and then surpassed the teacher.

The band says Habana.

The smoke tells a different story.

Analysis current to Summer 2026. Market figures are dated and sourced; tasting judgments remain editorial. U.S. readers should consult current Treasury/OFAC guidance before any transaction involving Cuban-origin tobacco.

SOURCES AND VERIFICATION

Additional source check: October 18, 2026.

1. Habanos — 2024 reported revenue, published February 2025
2. CAA — import data; later verification, not contemporary retail sales
3. OFAC — FAQ 769, updated May 2024

Why Cuba Is No Longer King

FOUR CONNECTIONS

01

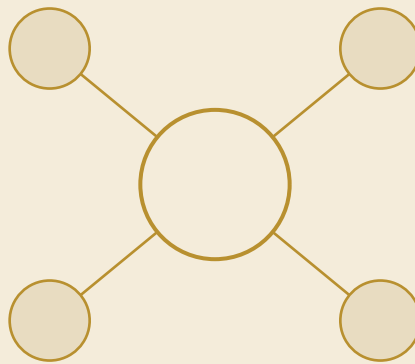
Heritage

Historical prestige is meaningful context.

02

Revenue

Commercial results do not measure construction defects.



03

Condition

An actual cigar still needs inspection.

04

Alternatives

Judge a precise blend rather than a national slogan.

Editorial schematic. Qualitative overview, not a measured result.

BOUTIQUE BRANDS BOOM 2026



AI illustration · Radim Kaufmann / OpenAI

AI illustration · Radim Kaufmann / OpenAI. Illustrative scene.

COVER STORY · INDEPENDENT CIGARS

BOUTIQUE BRANDS BOOM 2026

Small-company attention, distinctive tobacco, and the new meaning of independence.

RADIM KAUFMANN · EDITOR IN CHIEF

The most interesting change in premium cigars is not a single wrapper, country, or score. It is the smoker's willingness to follow a person and a point of view rather than a century-old name. Independent makers have turned that appetite into one of the category's most creative forces.

A Useful Word, Not a Legal Category

Boutique is not a regulated designation. It tells us nothing certain about ownership, annual production, factory size, or tobacco inventory. A small brand may be owned by a large company; an independent blender may produce in a large contract factory; a limited release may come from a global house. Any numerical definition would therefore create false precision.

In this magazine, boutique describes a working relationship rather than a production ceiling. The brand is independently directed, the creative principal remains visible in blending and quality decisions, releases express a recognizable house palate,

and growth has not erased accountability. That definition includes companies of different sizes and excludes opportunistic labels whose only distinction is scarcity.

THE KAUFMANN BOUTIQUE TEST

Authorship: Can the smoker identify who shaped the blend and why?

Identity: Does the portfolio possess a coherent palate rather than a collection of unrelated factory projects?

Accountability: Does the company explain changes, shortages, and production decisions in its own voice?

Execution: Is scarcity supported by construction and flavor, or used as a substitute for them?

Continuity: Can the core cigar be bought and evaluated again, not merely chased once?

The distinction matters because the old shorthand—small equals authentic, large equals compromised—does not survive contact with the humidior. Large family houses can preserve astonishing consistency. Tiny brands can be poorly rolled, derivative, or overmarketed. Independence creates possibilities; it does not confer quality.

Boutique is most useful when it describes authorship and accountability—not an invented production number.

Five Independent Points of View

Dunbarton Tobacco & Trust. Steve Saka founded the family-held company in 2015 after serving as president and then chief executive of Drew Estate. Dunbarton's own account is unusually specific about its model: Saka directs the blends, while dedicated teams make its cigars at Joya de Nicaragua and Nicaragua American Cigar in Estelí. That is a better picture of contemporary independence than the romantic idea of one man rolling alone. The author controls the standard; skilled partner factories execute it.

RoMa Craft Tobac. RoMa Craft's appeal comes from a concentrated vocabulary: muscular structure, savory tobacco, and formats that reward an unhurried smoke. The brand demonstrates that intensity need not mean disorder. Its best-known lines are recognizable not because every cigar tastes the same, but because they share an insistence on texture, combustion, and tobacco-forward flavor.

Warped Cigars. Kyle Gellis built Warped around restraint and aromatic detail at a time when much of the Nicaraguan conversation centered on strength. The most persuasive Warped cigars favor proportion over spectacle. They offer a useful lesson for the entire independent tier: differentiation can come from taking something away—weight, sweetness, ring gauge, or brute force—rather than continually adding more.

Foundation Cigar Company. Nicholas Melillo founded Foundation in 2015 after years devoted to tobacco sourcing and production. Its catalog moves between Nicaraguan identity, Connecticut heritage, and historical storytelling. The strongest releases connect those narratives to verifiable leaf: The Tabernacle Havana Seed CT No. 142, for example, identifies a Connecticut-grown wrapper that Foundation says requires a three-year fermentation, paired with Mexican San Andrés binder and fillers from Nicaragua and Honduras.

Aganorsa Leaf. Aganorsa complicates the boutique label because it is not simply a small blender buying leaf. Its identity rests on Nicaraguan agriculture, tobacco inventory, and factory capability. For the smoker, the important point is vertical knowledge: seed, region, priming, fermentation, and blend can be discussed as connected decisions. It belongs in this conversation as a producer with a strong house signature, not because an unverifiable production total makes it small.

Why Independent Makers Matter

Their first advantage is a short chain between judgment and release. A founder can reject a wrapper lot, alter a size, postpone a cigar, or explain a substitution without translating the decision through several layers of brand management. That does not make the process fast—tobacco refuses to obey a launch calendar—but it can make the reasoning legible.

The second advantage is portfolio freedom. A large house must protect distribution, recognizable flavor, and dependable volume. An independent company can build a narrow line around an unusual tobacco or deliberately polarizing profile. It can also decline to make enough. That freedom produces failures as well as triumphs, but the failures are part of genuine experimentation rather than market segmentation disguised as invention.

The third advantage is conversation. Independent makers often speak directly to retailers and experienced smokers. Used well, that feedback reveals construction problems and clarifies what a blend is trying to do. Used badly, it creates a closed loop in which social attention, insider access, and limited allocations are mistaken for sensory excellence.

SIGNAL	WHAT IT CAN MEAN	WHAT IT DOES NOT PROVE
Limited production	Finite tobacco or careful capacity	Superior flavor
Founder-led blending	A clear authorial palate	Perfect construction
Selective retailers	Focused service and education	Fair secondary-market value
High review scores	Strong performance in a stated test	Universal preference
Vertical integration	Closer control of agricultural inputs	That every crop or blend will succeed

The Scarcity Trap

Boutique culture becomes least attractive when access replaces pleasure. A cigar announced in tiny numbers can sell before most buyers have smoked it. The conversation then moves from aroma, balance, and combustion to acquisition. Scarcity may be real—wrapper yields and aged inventories are finite—but the smoker should still ask a blunt question: if the band were removed, would I want another?

Blind or semi-blind comparison is the best defense. Put the rare cigar beside an available core-line cigar of similar size and wrapper family. Match storage and smoking pace. Record draw, combustion, flavor development, balance, and finish before revealing the bands. A limited release that wins has earned its excitement; one that does not has still supplied useful information.

A FIVE-CIGAR INDEPENDENT FLIGHT

Choose one regular-production cigar each from Dunbarton, RoMa Craft, Warped, Foundation, and Aganorsa Leaf. Keep ring gauges within six points and smoke them over several evenings rather than in one palate-fatiguing session. Buy from an authorized retailer and verify current blend details at purchase; sizes, packaging, availability, and suggested prices change. Score the cigars first, then read the maker's story. The order matters.

What Happens When a Boutique Grows?

Growth is not betrayal. Better distribution can stabilize cash flow, support employees, deepen tobacco reserves, and make a good cigar easier to find. The danger begins when the company's story remains intimate while its decisions become anonymous. The meaningful question is not whether production crossed an arbitrary line. It is whether authorship, quality control, and candor survived the crossing.

Legacy houses are not passive opponents in this story. Many remain family controlled, develop small runs, and employ master blenders with decades of direct responsibility. Nor are independent companies isolated from industrial expertise: they commonly rely on established factories, agricultural partners, distributors, and retailers. The modern premium cigar is a networked object. Boutique credibility lies in making that network accountable to a distinct standard.

The boom, then, is not a victory of small over large. It is a victory of discernment over inherited hierarchy. Smokers are more willing to judge an unfamiliar name, compare it without deference, and follow the people whose palates repeatedly earn trust. That pressure benefits every serious maker.

The band may introduce the cigar. Only the smoke can defend it.

Boutique Brands Boom 2026

FOUR CONNECTIONS

01

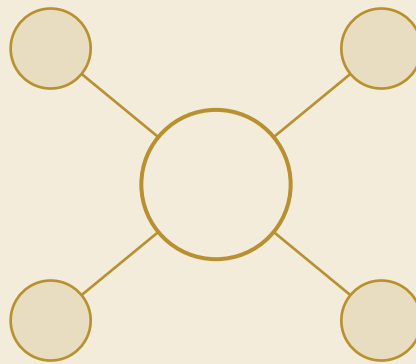
Authorship

Who is accountable for the blend?

02

Factory

Who actually makes the cigar?



03

Continuity

Can the core identity survive another release?

04

Evidence

Which production details can be traced?

Editorial schematic. Qualitative overview, not a measured result.

ALFAMBRA · NICARAGUA'S QUIET REVELATION



AI illustration · Radim Kaufmann / OpenAI

EDITOR'S DISCOVERY · NICARAGUA

ALFAMBRA NICARAGUA'S QUIET REVELATION

A small Esteli name, an unusually coherent portfolio, and value that deserves a wider audience.



AI illustration · Radim Kaufmann / OpenAI. Illustrative scene.

RADIM KAUFMANN · EDITOR IN CHIEF

Some cigar brands arrive with a launch campaign, a celebrity collaboration, and a scarcity story prepared before the first box reaches a humidor. Alfambra arrived in this magazine by the more persuasive route: the cigars were smoked, they were excellent, and the name demanded investigation.

Alfambra is spelled with an *f*. That small correction matters because search engines repeatedly redirect the unfamiliar brand toward Granada's Alhambra. The tobacco story, however, belongs in Nicaragua. European specialist retailers describe Alejandro Alfambra as a grower who worked with tobacco from Condega and Jalapa before placing his own name on handmade longfillers. They date the branded project to 2015 and describe Estelí as the center of production. Those accounts are trade sources rather than an audited corporate history, so this article treats them as attributed reporting, not legend carved into cedar.

The more useful evidence is the portfolio itself. El Brujito is the best-known line. Selección builds around Nicaraguan Criollo 98 with H 2000 binder and an Ecuadorian H 2000 wrapper. Boutique, introduced to the European trade in 2024, combines Nicaraguan Corojo 99 and H 2000 filler with a Nicaraguan sun-grown binder and an Ecuadorian sun-grown wrapper. Tradición Tabacalera J.G. occupies the higher-priced end of the range and is presented by retailers as a separate project with Cuban tobacco in the interior and an Ecuadorian wrapper. That last provenance claim should be checked against current documentation at purchase rather than repeated from a band.

Alfambra's surprise is not that a small brand can make a good cigar. It is how little theater the cigar needs to make its case.

CCM RATING STATUS

Editor's Discovery · Outstanding. This is a qualitative editorial rating based on the owner-editor's field experience with Alfambra cigars. It is not a reconstructed blind-panel score and does not alter the numerical Kaufmann Top 10 until a named vitola has completed a documented KCS scorecard.

Why it matters: coherent tobacco character, dependable value, European availability, and a house identity that remains legible across several price levels.

From Field Knowledge to House Style

Many boutique stories begin with blending. Alfambra's reported origin in growing is more interesting because it shifts attention toward inventory. A blender can imagine any recipe; a grower learns what the land, priming, curing, fermentation, and available crop will actually permit. Access to leaf does not guarantee quality, but it can give a small producer continuity that marketing alone cannot supply.

The result is not one monolithic "Nicaraguan taste." Across the range, the common thread is structure: wood and roasted tones, a measured natural sweetness, enough spice to identify the origin, and a creamy texture that prevents the darker notes from becoming blunt. Strength varies by line and size. The signature is better described as clarity than force.

Four Doors into Alfambra

LINE	DOCUMENTED IDENTITY	EDITORIAL ROLE	OBSERVED EUROPEAN BAND*
El Brujito	The established core line; numerous compact and large formats	The first introduction	about €4.90–€9.90
Selección	Nicaraguan Criollo 98; H 2000 binder; Ecuadorian H 2000 wrapper	Origin and value	about €4.60–€6.50
Boutique	Corojo 99 and H 2000 filler; Nicaraguan sun-grown binder; Ecuadorian sun-grown wrapper	Gentler precision	about €6.50–€9.20
Tradición J.G.	Retailers report Cuban filler and binder beneath Ecuadorian H 2000	The provenance test	about €16–€20

**German single-cigar listings observed in September 2026 before shipping or local tax; availability and prices change. These are reporting points, not universal retail promises.*

El Brujito and the Anniversary Benchmark

El Brujito supplies the clearest path into the house. Current European listings include coronita, robusto, toro gordo, grandioso, double toro, and anniversary formats. The breadth is useful, but it also warns against rating a band rather than a cigar. A compact F1 Robusto and a broad F3 Grandioso will not place wrapper, filler, heat, and airflow in the same proportions.

The most thoroughly described benchmark is El Brujito 10 Aniversario, released to mark the line's tenth year. A contemporary Spanish account identifies the Gorditos as approximately 130 millimeters by a 56 ring gauge, with Ecuadorian Habano wrapper, Nicaraguan binder, and filler combining tobacco from Pueblo Nuevo, Nicaragua, with Peruvian Pelo de Oro. The tobacco was reported as coming from a five-year-old crop with at least four years of aging. Its documented profile moves from wood, sweetness, fresh herbal bitterness, and raw hazelnut toward leather, fresh spice, smoke, and a raisin-like sweetness suggestive of oloroso.

That description makes the anniversary cigar a compelling candidate for the formal CCM panel, but it does not authorize us to manufacture a score after the fact. Storage, sample count, vitola, smoking cadence, and construction observations belong on the scorecard. Until they are recorded, the honest rating is **Outstanding Editor's Discovery**, not a false decimal of certainty.

Short session: El Brujito Coronitas or Selección Petit 52.

First full Alfambra: El Brujito F1 Robusto or Boutique G Robusto.

Long, cooler progression: Selección Toro or Boutique G Gran Toro.

Collector's comparison: El Brujito 10 Aniversario beside the regular F1, stored and smoked under the same conditions.

Why the Value Feels Different

Low price can come from compromise, but it can also come from geography, distribution, packaging discipline, and a brand that has not yet acquired an international prestige tax. Alfambra's European prices place much of the portfolio below the ceiling of our American under-\$15 guide, although direct comparison is imperfect: tobacco taxes, import structures, currency, and retailer margins differ sharply. The meaningful observation is local. In its established European channels, Alfambra invites repetition rather than rationing.

That changes how a cigar is judged. A rare twenty-five-euro release can seduce the smoker into forgiving a tight draw or static final third because the purchase already feels consequential. A five-to-nine-euro Alfambra has nowhere to hide. If it earns a second purchase after the band is removed, its value is real. If it does not, the price cannot rescue it. This is exactly why accessible cigars often reveal more about a maker than trophies do.

Pairing Without Smothering the Tobacco

Begin with water. The core range appears to favor wood, roast, cream, and fresh spice rather than syrupy darkness, so an aggressively sweet rum can turn contrast into camouflage. Unsweetened coffee works when the cigar leans toward nuts and toast. A dry oloroso is particularly persuasive with the anniversary profile because walnut, leather, dried fruit, and oxidative wine notes can meet without becoming identical.

For a cocktail, choose architecture over sugar: a dry Bamboo, a restrained Old Fashioned with minimal syrup, or a highball whose carbonation clears the palate. Pair the lighter Boutique formats with brut sparkling wine or mineral water. Save high-proof whisky for the fuller J.G. or anniversary cigars, and introduce it only after the cigar has established its own first third.

WHAT WE CAN SAY — AND WHAT WE CANNOT

Verified through current trade listings: Nicaragua/Estelí identity, the principal lines and formats, observed European prices, the 2024 appearance of Boutique, and published blend descriptions.

Supported as attributed reporting: Alejandro Alfambra’s grower background, access to tobacco from Condega and Jalapa, and use of own-cultivated Nicaraguan leaf.

Not yet established by CCM: annual production, universal consistency across all vitolas, a blind KCS total, or permanent availability in every market.

The Verdict

Alfambra belongs in the magazine because discovery is one of criticism’s obligations. A rating system that only confirms famous names is not a guide; it is an echo. Here is a Nicaraguan house with a legible point of view, unusually approachable prices in its core European market, and enough range to reward comparison rather than one-off novelty.

The editorial verdict is therefore simple: **Outstanding Editor’s Discovery**. Buy singles across two lines, keep the ring gauges reasonably close, rest them under identical conditions, and let the tobacco decide the hierarchy. The formal KCS number should come next, after the test—not before it.

Current Alfambra brand and line pages from HACICO/Tabac Benden; the Spanish feature “El Brujito cumple 10 años” by Javier Blanco Urgoiti; and current European retail listings checked in September 2026. Prices and availability are time-sensitive.

FOR ADULT READERS

Cigars contain nicotine and are not risk-free. This article concerns craftsmanship, flavor, provenance, and value for adults who already choose to smoke; it is not a claim of safety or an invitation to begin.

Radim Kaufmann
Editor in Chief · Cigar & Cocktail Magazine

Alfambra • Nicaragua's Quiet Revelation

FOUR CONNECTIONS

01

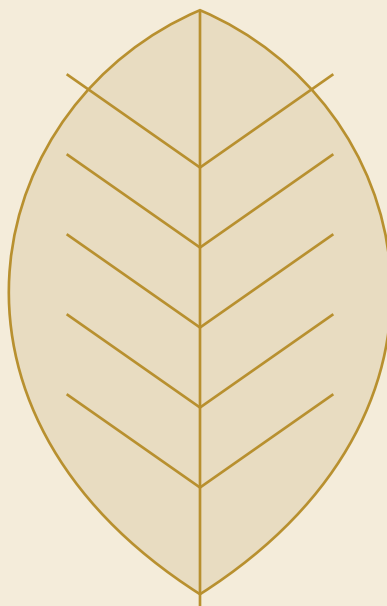
Name

Alfambra, with an f.

02

Source

Trade descriptions remain attributed.



03

Edition

Identify the line and exact vitola.

04

Discovery

The owner's qualitative judgment is not a blind score.

Editorial schematic. Qualitative overview, not a measured result.